

Celebrating  
**50** Years



of keeping schools safe

FEBRUARY 26-27, 2018



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## President's Message

Welcome to the 2018 Wisconsin School Safety Coordinators Association Conference. This year marks our 50th year as the State's leading School Safety organization. Once again, The Professional Development Team, along with the WSSCA Board of Directors is excited to provide all of us a great learning opportunity over the two full days this year. I also hope you are as excited as I am to have this opportunity to network with colleagues and learn from the many vendors present who support all of us in our efforts in keeping our school districts safe. As we all know, our many vendors are important partners in presenting our conferences each year, so please take time to visit with them throughout the day.

Since this year marks a milestone, we are fortunate to have an outstanding keynote speaker, Lt. Col. David Grossman, to help celebrate. The WSSCA Board of Directors, on behalf of our advisors and members are deeply grateful to Dave Trudeau and TruArmor for sponsoring this year's conference. It is of special significance that through Dave's and TruArmor's generosity we are able to have Lt. Col. Grossman with us for the entire first day of our conference. As an internationally known expert in the field of safety and security, and a highly in-demand speaker and consultant, Colonel Grossman will provide us with plenty of food-for-thought here at the event, and in the days and months ahead.

Finally, I would like to personally thank everyone for taking time out their busy schedules to celebrate and learn with us this year, your dedication and commitment is appreciated. I also want to thank the current board members along with the board advisors for all of their hard work and dedication to WSSCA. They all provide so much valuable support to WSSCA through so many different ways. And of course, all great organizations need people to keep everything running smoothly, WSSCA is fortunate to have Ed Dorff as our Executive Director and Stacy Washington as our Associate Executive Director to make sure everything comes to together. In closing, if you would like to be part of this great team, share more of your talents and wisdom, see any board member or myself so we can provide you with more information. Thanks again for attending and enjoy the conference,

*Brian Koffarnus*

2017 President, WSSCA

**EDUCATION FIRST - SAFETY ALWAYS**



*Celebrating 50 Years  
of Keeping Schools Safe*

**FEBRUARY 26-27, 2018**

*Conference Sponsor: TruArmor*

# *Conference Agenda*

**MONDAY, FEBRUARY 26, 2018**

<b>7:00 AM – 8:00 AM</b> <i>Convention Center</i>	<b>NEW WSSCA MEMBER ORIENTATION</b> Buffet Breakfast and Registration
<b>8:00 AM – 8:30 AM</b> <i>Convention Center</i>	<b>CONFERENCE OPENING</b> Opening Remarks by Executive Director Ed Dorff and WSSCA President Brian Koffarnus
<b>8:30 AM – 11:30 AM</b> <i>Convention Center</i>	<b>SAFE SCHOOLS &amp; HEALTHY STUDENTS</b> Lt. Col. Dave Grossman
<b>11:30 AM – 11:45 AM</b> <i>Convention Center</i>	<b>COORDINATOR OF THE YEAR ANNOUNCEMENT</b>
<b>11:45 AM – 12:00 PM</b> <i>Convention Center</i>	<b>BUSINESS MEETING/BOARD OF DIRECTOR ELECTION RESULTS</b>
<b>12:00 PM – 1:00 PM</b> <i>Guava/Tamarind/Portia</i>	<b>LUNCH/BREAK WITH VENDORS</b>
<b>12:45 PM – 1:30 PM</b> <i>Convention Center</i>	<b>VENDOR WALK</b>
<b>1:30 PM – 4:30 PM</b> <i>Convention Center</i>	<b>Lt. Col. Grossman Continues</b>
<b>4:30 PM – 6:00 PM</b> <i>Convention Center</i>	<b>SILENT AUCTION AND SOCIAL</b>

<b>7:00 AM – 7:30 AM</b> <i>Convention Center</i>	<b>BREAKFAST, AWARDS, PASSING OF THE GAVEL AND 2018 CERTIFICATION COURSE GRADUATION</b> presented by our State Superintendent, Tony Evers
<b>MENTAL HEALTH PRESENTATIONS</b>	
<b>7:30 AM – 8:35 AM</b> <i>Portia &amp; Wisteria</i>	<b>DPI MENTAL HEALTH FRAMEWORK OVERVIEW</b> , <i>Christie Gause-Bemis</i> This presentation will provide you an overview of the Wisconsin School Mental Health Framework published by Wisconsin Department of Public Instruction in 2015. You will leave knowing the components of the framework, how it integrates with existing initiatives including Multi-Level Systems of Support, and perspective shifts that are needed in communities to increase mental health supports in schools.
<b>8:50 AM – 9:50 AM</b> <i>Portia &amp; Wisteria</i>	<b>YOUTH MENTAL HEALTH FIRST AID</b> , <i>Jackie Schoening and Carol Zabel</i> YMHFA Overview: This is an overview of the 8-hour training Youth Mental Health First Aid. YMHFA is an eight-hour workshop lead by two trained instructors. Material will cover information on mental health literacy, adolescent development, anti-stigma messaging and a five-step process to support youth with a mental health crisis and suicidality. Participants will learn the signs of a mental health crisis and have the information to refer to outside resources.
<b>10:05 AM – 11:15 AM</b> <i>Portia &amp; Wisteria</i>	<b>QUESTION-PERSUADE-REFER: YOUTH SUICIDE AWARENESS AND PREVENTION</b> , <i>Jackie Schoening and Carol Zabel</i> Preventing suicide is everyone’s business. Compare it to CPR – lives are saved before getting to the hospital. By participating in this training, you will become QPR Gatekeepers. This means you will be able to identify and help to refer someone who is suicidal.
<b>CERTIFICATIONS MODULES</b>	
<b>7:30 AM – 11:15 AM</b> <i>Guava &amp; Tamarind</i>	<b>Module 2</b> <b>HEALTH AND SAFETY COMPLIANCE</b> <i>Alyssa Hrubes, Dave Young and Roger Porter</i>
<b>11:15 AM – 12:00 PM</b>	<b>LUNCH</b> (on your own or paid to WASBO)
<b>12:00 PM – 3:30 PM</b> <i>Guava</i>	<b>Module 7</b> <b>NIMS FOR SCHOOL OFFICIALS</b> <i>Mike Hinske, Jay Jones and Ed Dorff</i>

Stay in touch during  
our conference and after!

**Be a part of the ongoing conversation and connect with other school safety personnel by following @WSSCAupdates on Twitter and following WSSCA on Facebook and LinkedIn. Post and tweet takeawys, tips and questions using hashtags #WSSCA50.**



# Meet Your Speaker

**LT. COL. DAVE GROSSMAN,  
U.S. ARMY (RET.)**



In their description of Lt. Col. Dave Grossman, Slate Magazine said, “Grossman cuts such a heroic, omnicompetent figure, he could have stepped out of a video game.” He has five patents to his name, has published four novels, two childrens’ books, and six non-fiction books to include his perennial bestseller *On Killing* (with over half a million copies sold), and a New York Times best-selling book co-authored with Glenn Beck.

He is a US Army Ranger, a paratrooper, and a former West Point Psychology Professor. He has a Black Belt in Hojutsu, the martial art of the firearm, and has been inducted into the USA Martial Arts Hall of Fame.

Col. Grossman’s research was cited by the President of the United States in a national address, and he has testified before the U.S. Senate, the U.S. Congress, and numerous state legislatures. He has served as an expert witness and consultant in state and Federal courts. He helped train mental health professionals after the Jonesboro school massacre, and he was also involved in counseling and court cases in the aftermath of the Paducah, Springfield, Littleton and Nickel Mines Amish school massacres.

Col. Grossman has been called upon to write the entry on “Aggression and Violence” in the Oxford Companion to American Military History, three entries in the Academic Press Encyclopedia of Violence, Peace and Conflict and has presented papers before the national conventions of the American Medical Association, the American Psychiatric Association, the American Psychological Association, and the American Academy of Pediatrics.

Since his retirement from the US Army in 1998, he has been on the road almost 300 days a year, for over 19 years, as one of our nation’s leading trainers for military, law enforcement, mental health providers, and school safety organizations.

Today Col. Grossman is the director of the Killology Research Group ([www.killology.com](http://www.killology.com)). In the wake of the 9/11 terrorist attacks he has written and spoken extensively on the terrorist threat, with articles published in the Harvard Journal of Law and Civil Policy and many leading law enforcement journals, and he has been inducted as a “Life Diplomat” by the American Board for Certification in Homeland Security, and a “Life Member” of the American College of Forensic Examiners Institute.

# School Safety

## Coordinator of the Year Award



### MIKE HINSKE

Mike has been the School Safety Coordinator at Big Foot Union High School (BFHS) since 1996. He has created every policy and procedure for BFHS since that time as well as remodeled various areas of the building to make it safer. He is a student of school safety and shares his knowledge with anyone who wants in the name of safe schools for kids.

He is a leader in our community, county and the state.

He has changed our entry way twice based on knowledge provided pre and post Columbine (and other unfortunate tragedies). He has written policies and procedures, and personally trains our staff. Mike works closely with Walworth County and our local Walworth police department to ensure changes and techniques in school safety are the most current in the field.

BFHS was one of the first buildings in the area to have a secure entrance to their school. Our program and building have been a model for others to follow. As a facilitator and trainer, he continues to grow professionally and pass that knowledge on to others. He is currently on a drug task force in Walworth County and bringing that program to BFHS as a pilot. Mike's goals of safety for kids and schools has no boundaries. He understands that students who are socially and emotionally well creates safe schools. He genuinely wants to have the best culture possible which includes safe buildings.

Mike is an emergency management trainer and has attended the emergency management institute in Washington, DC. He also has been trained to be a facilitator through multi-hazard emergency planning for schools. His coursework includes Emergency Government Management, Incident Command, Emergency Response to Terrorism, Leadership and Influence in Emergency Management, Emergency Operations in Community Preparedness and Procedures, Response and Recovery and National Incident Management System. He also regularly attends all WSSCA training and workshops.

Mike is an emergency management trainer and facilitator and presents emergency management training as part of our module training to become a certified school safety coordinator.

Mike has been in education for 38 years and will be retiring as Principal of BFHS at the end of this year. He is excited to move to the next stage of life and plans to continue to train others around the state of Wisconsin in school safety.

Congratulations Mike on this achievement! We appreciate you for your dedication and commitment to school safety and to passing your knowledge on to others. Thank you for everything you have contributed to WSSCA and our members over the years.



# Meet Your Presenters

## ED DORFF

It has been a personal and professional privilege to continue to serve WSSCA as Executive Director.

Originally from Kenosha, and a proud graduate of Mary D. Bradford High School, I joined the U.S. Marine Corps in 1971. After the service, I went to school on the GI Bill, attended UW-Stout, then, UW Platteville where I earned degrees in Criminal Justice and Elementary Education.

I worked as a police officer for four years, although most of my working career was as an educator for thirty-four years at all levels, elementary through graduate level. My last position before retiring in 2013 was as principal of Green Bay East High School.

Staying busy in, “retirement,” has meant serving as Executive Director of WSSCA beginning in the fall of 2015, working as a National Trainer for the ALICE Training Institute since 2013, and fulfilling my civic duties as a member of the Green Bay Area Board of Education for the past three years. I earned ASIS Board Certification as a Physical Safety Professional (PSP) last year and have leveraged that to enhance WSSCA’s School Security Audit processes.

I’ve been happily married to Barbara Dorff since 1979, and we are blessed with two children and three grandchildren. (Not to mention three beagles. Anybody want a dog?)

School safety and security have been my fervid interest throughout my career in education, and that interest has been shaped by some very profound events.

The future contributions of WSSCA to the safety and security of our schools cannot be underestimated, and I look forward to witnessing the leadership of our members and friends coming to the forefront in the challenging days ahead. Thank you for attending the 50th Anniversary conference. Enjoy yourself, and mark your calendar for next year’s conference on March 6-7, 2019.



## ALYSSA HRUBES

Alyssa has been a Safety Consultant for TRICOR Safety Consulting since 2003. Alyssa earned her Bachelor of Science degree in Industrial Safety from the University of Wisconsin-Platteville. In the last 13 years she has developed a multitude of safety programs for a wide variety of industries, including school districts, municipalities, manufacturing and health care facilities.

In 2012, Alyssa earned the Certified School Risk Manager (CSRM) designation. CSRM courses apply directly to the school risk manager’s daily responsibilities. She has also earned her certification to instruct the OSHA 10-hour course in general industry. Alyssa presents safety and health information throughout the Tri-State area



through organizations such as the Tri County Human Resource Association (TCHRA) and Wisconsin Association of School Business Officials (WASBO) Safety and Risk Management Committee. Alyssa is knowledgeable about safety issues in a wide variety of work environments. Her primary responsibility is to design safety programs with safety in mind for each industry along with ensuring compliance with federal, state and local safety codes.

Alyssa serves on the committee and acts as a judge for the Corporate Safety Award, which is given out to eligible corporations each year by the Wisconsin Safety Council in partnership with the Wisconsin Department of Workforce Development. Alyssa is also a current board member of WSSCA, Wisconsin School Safety Coordinators Association. She has been member of the WSSCA board since 2011. She is also the chair of the Business and Development Committee for Southwest Health's Foundation Board.

Alyssa resides in Montfort, WI with her children Emmerson, Ellison and Maxwell. Having three young children in school gives Alyssa a personal interest in keeping schools safe and providing education for school officials to keep their students and staff healthy and safe.

## JODI TRAAS

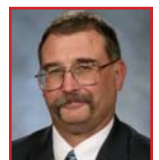
Jodi has been a Senior Risk Management Consultant with Community Insurance Corporation (CIC) for the past 19 years. Her duties include providing training programs for school districts on workers' compensation and liability risk management issues for all levels of staff. Her other responsibilities include identification of loss trends and solutions to eliminate exposures to ensure staff, students and the public safety.



Jodi served as a Past President for the Wisconsin School Safety Coordinators Association (WSSCA) and is a current Advisor. She is an active member of the Wisconsin Association of School Business Officials and is Co-Chair of its Risk Management & Safety Committee. She is an OSHA Authorized General Industry Trainer to Conduct 10 & 30 Hour Courses. Jodi has obtained the WSSCA School Safety & Security Certification. She is a Certified School Risk Manager and Certified Playground Safety Inspector. She has a Master of Science degree in Occupational Safety from the University of Wisconsin-Whitewater.

## MIKE HINSKE

Mike Hinske is Principal and School Safety Coordinator at Big Foot Union High School and is a past President of WSSCA. Mike has served Big Foot High School in Walworth, WI for the past 38 years in the capacity of teacher, coach, assistant principal and principal. For the past



24 years he has served as the district's school safety coordinator and liaison between the school and local emergency services.

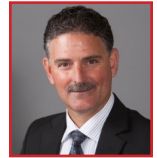
Mike is a frequent presenter of best practice seminars for school officials in the area of crisis and emergency management as well as being the team leader for the development of the state certification program for school safety coordinators through WSSCA.

Mike works with WSSCA, Wisconsin OJA- Homeland Security and The Center for School, Youth, and Citizen Preparedness as a member of the state planning team. He is also is certified as a school safety trainer by Safe Havens International. Mike holds a BSE from UW-Whitewater and an MA in Educational Leadership from Aurora University.

Mike works with WSSCA, and has previously worked with Wisconsin OJA-Homeland Security and The Center for School, Youth, and Citizen Preparedness as a member of the state planning team. He is also is certified as a school safety trainer by Safe Havens International. Mike holds a BSE from UW-Whitewater and an MA in Educational Leadership from Aurora University.

## DAVE YOUNG

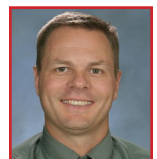
Dave has been a part of EMC Insurance Companies, Risk Improvement Department since 1987. His duties have included: Fire Protection Engineer analyzing fire protection systems in commercial buildings, Account Manager working with clients to control risk factors for property, workers compensation, general liability, and fleet exposures, Risk Improvement Manager, Milwaukee Branch coordinating loss control services provided to all clients in Wisconsin including an emphasis on Wisconsin School Districts.



Dave's designations and associations include Certified Safety Professional (CSP) since 1993, Member of the American Society of Safety Engineers (SSE) since 1990, and a member of WSSCA since 2000. He has been a WSSCA Board Advisor since 2008 and is a frequent presenter at WSSCA training sessions and conferences. Dave completed WSSCA's Safety & Security Coordinator Certification Course in 2011.

## JAY JONES

Jay Jones, Principal at Perry Tipler Middle School and ALPs Charter School in the Oshkosh Area School District. Jay has served as a co-chairperson for the district emergency management team for eight years. He has served on the district emergency management team for 13 years. Creating a safe school environment through establishing strong and sustainable community partnerships with local organizations such as county emergency management, law enforcement, fire, busing and city government have been a critical



component of the success of the Oshkosh School District's accomplishments when planning and responding to a variety of emergency management issues that face our school and community. He attended Multi-Hazard Emergency Training for Schools Train-the-Trainer course in Emmitsburg, MD in 2006. Jay served as a lead team member as the Oshkosh Area School District adopted and trained staff and students on the ALICE framework.

Jay has served as an administrator at a high school, middle school, elementary school and charter school in Oshkosh and has completed doctoral work focused on emergency management planning through local community partnerships. He has been married for 17 years, has two wonderful children and enjoys all types of sports, motorcycling, hunting and spending time with family.

## **CHRISTIE GAUSE-BEMIS, MSW, LCSW**

School Mental Health Consultant,  
Wisconsin Department of Public Instruction

Christie is currently a consultant at DPI working with schools to expand their mental health supports for students. She has been a psychotherapist in private practice for over 12 years prior to coming to DPI. Christie has also worked as a school social worker, a treatment foster care worker, an in-home autism therapist, and a county social worker, giving her a multi-systems perspective on the issues of children's mental health. She is a graduate of UW-Madison and UW-Milwaukee



## **JACKIE SCHOENING, MSSW, LCSW**

Wisconsin Safe & Healthy Schools Center

Jackie Schoening is the Wisconsin Safe & Healthy Schools Center Coordinator for CESA 2, 3 and 6. She has been an employee of the Cooperative Educational Services Agency 6 (CESA 6) for the past 30 years, starting her career as a School Social Worker and AODA coordinator for school districts in the region. Jackie is certified as a Youth Mental Health First Aid (YMHFA) trainer; as a Trauma and Loss Schools Level 1 Specialist; is a QPR trainer; Assessing and Managing Suicide Risk (ASMR) trainer; SBIRT and PREPaRE crisis management, teaches graduate courses for UW-Oshkosh and Viterbo University; consults on mental health issues and suicide prevention. Jackie is certified both as a School Social Worker and as a Licensed Clinical Social Worker.

Jackie is the proud parent of 3 children and one grandchild. She enjoys gardening, arts, theatre, cooking and music.



## CAROL ZABEL, MS

Carol Zabel is the Western Region Coordinator for the Wisconsin Safe and Healthy Schools Center and the School Counselor and Gifted and Talented Education Consultant for CESA 10. Carol is a certified Youth Mental Health First Aider, PREPaRE trainer, QPR presenter, SBIRT facilitator, Second Step training facilitator, just to name a few of trainings Carol provides. Prior to this position, Carol was a Partnership Coordinator for the Eau Claire School District. While residing on the eastern side of Wisconsin, Carol was employed by Kimberly Area School District as the Violence Prevention Coordinator and the Positive Youth Development Coordinator. Carol has a Master of Science Guidance and Counseling degree from the University of Wisconsin-Stout and a Bachelor of Social Work Degree from the University of Wisconsin-Eau Claire.



## ROGER PORTER

A 19 year employee of Pieper Electric, Inc., Roger is a Journeyman Electrician, and a certified Arc Flash – NFPA70E specialist, he routinely teaches seminars throughout the United States to employees and companies that have the potential for Arc Flash exposure in electrical safety and Lock out / tag out. Roger also performs Arc Flash Analysis, Short Circuit Analysis, Coordination Studies and design systems on electrical distribution systems. Roger is certified in High Voltage work, OSHA 30 and several other electrical applications and has a passion for safety education.



# WFFCA Presidents

TERM	NAME	DISTRICT/COMPANY
2016 – 2017	Brian Koffarnus	Greendale
2015 – 2016	Patrick Meyer	DePere
2014 – 2015	Robert Ellis	East Troy
2013 – 2014	Thomas Helgestad	Wisconsin Rapids
2012 – 2013	Allen Behnke	Green Bay
2011 – 2012	Carrie Hallquist	Eau Claire
2010 – 2011	William Freeman	EMC Environment Consultants
2009 – 2010	Gary Rosploch	Muskego – Norway
2008 – 2009	Gary Rosploch	Muskego – Norway
2007 – 2008	Ken Baran	Howard – Suamico
2006 – 2007	Michael Hinske	Big Foot UHS
2005 – 2006	Jodi Traas	Community Insurance Corporation

# 2016 Coordinators Course Graduates

Gage Johnson	Greenfield
Pat Birkett	EMC Insurance
Scott Johnson	LaCrosse
Jay Navone	Milwaukee
Larry Savage	Oak Creek
Virginia Thompson	Tomorrow River
Larry Messer	Portage
Joe Harvey	Kimberly
Neal Reible	Waunakee
Patrick Ruddy	Reedsburg
Derek Diehl	Beloit Turner School District

# WFFCA Executive Directors

2016 – Present	Edward Dorff	Green Bay
2009 – 2015	Peter Pochowski	Milwaukee
2000 – 2009	Bryan Roessler	Madison

# Annual Meeting



## AGENDA

- 1. Call to Order:**  
**President Brian Koffarnus**
- 2. Approval of December 2017 and February 2018 Meeting Minutes**
- 3. Financial Report**
- 4. Election Results and Introduction of New Officers**
- 5. Organizational Goals:**  
**President Jim Jozwiakowski**
- 6. Announcements**

Thank You

**EMC Insurance Companies and Dave Young;  
M3 Insurance and Kevin Miller;  
TRICOR, Inc. and Alyssa Hrubes.**

*Thank you all for your continued support!!!*



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Board of Directors

Brian Koffarnus  
President

Patrick Meyer  
Past President

Jim Jozwiakowski  
First Vice President

John Stangler  
Second Vice President

Melissa Nettesheim  
Secretary

Jeremiah Johnson  
Joe Harvey  
Jay Jones  
Scott Johnson

Norm Davis  
Dave Schultz  
Tim Gorecki

Edward Dorff  
Executive Director

Stacy Washington  
Assistant Executive Director

Advisors

Bill Freeman  
Dave Young

Gary Rosploch  
Jodi Traas

Alyssa Hrubes



Thank You

TO ALL OUR CANDIDATES WHO RAN IN  
OUR RECENT ELECTION.

**CANDIDATES FOR WSSCA  
2<sup>ND</sup> VICE PRESIDENT**

JEREMIAH JOHNSON



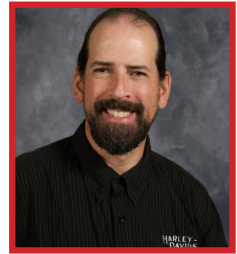
**CANDIDATES FOR BOARD OF DIRECTORS**



AL BEHNKE



DAVE SHULTZ



LOWELL FROMM



MELISSA NETTESHEIM



PAT FINNEMORE



ROBERT SMITH



TODD ENDL

# WSSCA 2018 School Safety Certification Course Schedule

**Modules 3 and 8 – Wednesday, April 25, 2018**

Holiday Inn Madison at The American Center  
5109 W Terrace Drive Madison, Wisconsin

**Module 3: Environmental, Safety and Health Compliance**

**Module 8: School Threat and Vulnerability Assessment**

**Modules 4 and 9 – Wednesday, October 24, 2018**

Holiday Inn Madison at The American Center  
5109 W Terrace Drive Madison, Wisconsin

**Module 4: Playground Safety, Ergonomics,  
Blood Borne Pathogens and Fire Safety**

**Module 9: School Post Incident Recovery and Planning**

*Register at [WSSCA.org](http://WSSCA.org)*

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*Mark your calendar*

FOR NEXT YEAR'S  
51<sup>ST</sup> ANNUAL WSSCA CONFERENCE

**MARCH 6 & 7, 2019**  
(WEDNESDAY AND THURSDAY)  
THE KALAHARI RESORT



# Thanks to Conference Exhibitors

SecureTech Systems	Juliana Goldenberg	817-869-0569
M3 INSURANCE	Kevin Miller	262-524-4190
EMC INSURANCE COMPANIES	Dave Young	262-717-3909
TRICOR INSURANCE	Alyssa Hrubec	608-778-9331
BELFOR Property Restoration	Dale Sailer	312-613-3032
First Call Consulting	Frank Cammarata	715-544-7440
CAPITAL FIRE & SECURITY, INC.	Dorian Kruse	608-442-8777
Raptor Tehnology	Daryn Dean	713-305-6407
3M/Interwest Distribution Company	Andrew DeCastecker	312-498-7902
Associated Technical Services, Inc.	Troy Salchow	414-476-4200
Per Mar Security Services	Jesse O'Kane	608-237-9675
Aiphone	Kimberly Kapustein	800-692-0200
Dirty Ducts Cleaning and Environmental	Chad Niday	608-204-3828
ALICE Training Institute	Bob Kraft	330-661-0611
ASSA ABLOY - Door Security Solutions	Richard Bond	630-390-8538
Fearings Audio-Video-Security	Steve Van Dyke	608-451-2554
BAYCOM, Inc. -	Chelsea Schneider	414-546-7614
CEC (Communications Engineering Company)	Amy Cote	319-731-1200
COMMUNITY INSURANCE CORPORATION	Jodi Traas	800-511-9797
Singlewire Software	Christina Larson	608-441-1289
Lee Recreation, LLC	Lana Lee	800-775-8937
Engineered Security.net	Bryan Gnadt	262-780-9770
Environmental Management Consulting	James Jozwiakowski	920-648-6343
McKinstry	Celeste Forster	972-532-4225
US DEPARTMENT OF LABOR - OSHA	Leslie Ptak	608-441-5388
Nielson Communications	Stephanie Nelson	920-494-1828
Specialty Engineering Group	John Hoenick	262-229-4916
March Networks	Jacquie Hardy	613-591-8181
CESA 10	Lance Gregorich	715-720-2173
Clear Armor LLC	David Trudeau	847-361-9445
Gappa Security Solutions/Marshall Best Sec.	Forsell Gappa	920-324-2260
Centec Security Systems Inc.	Mark Strunsee	262-549-6000
Simplexgrinnell	Michael Cantu	262-271-0894
Miller & Associates-Sauk Prairie, Inc.	Shari Cook	608-643-8105
Boldtronics Inc	Burt Boldebeck	608-271-8979
Fair Skies Consulting, LLC	Mark McGinnis	262-271-3519
BR BLEACHERS	Kevin Foley	815-334-6364
Kelmann Restoration	David Schultz	414-774-3799
On Point	Steve Hiscock	530-691-5439
Stalker Sports Floors	Steve Stalker	920-982-2926
Padding Experts	Gabe Aguirre	815-701-2691
Batteries Plus	AJ Looker	920-246-8170